Alliance Air Aviation Limited

(A wholly owned subsidiary of AIAHL)

Ref. No.: AAAL/PERS/2023/ 1819

Date: 16.06.2023

SUBJECT:- EXTENSION OF TENDER FOR GROUP MEDICLAIM POLICY FOR AAAL EMPLOYEES AND THEIR FAMILIES

Reference is made to Tender Reference No. AAAL/2023/PERS/1696, dated 26.05.2023. Last date for submission of bids stands extended to 15:00 hrs on 23.06.2023. The tender will be opened at 15:30 hrs on 23.06.2023.

This is for your information and necessary action.

For Alliance Air Aviation Limited

(Vimal Kishor Tripathi)
Head of Personnel



TENDER FOR GROUP MEDICLAIM POLICY FOR AAAL EMPLOYEES AND THEIR FAMILIES

ALLIANCE AIR AVIATION LIMITED

(A WHOLLY OWNED SUBSIDIARY OF AIAHL)



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ALLIANCE AIR AVIATION LIMITED

(A wholly owned subsidiary of AIAHL)
NEW DELHI

Sub: Tender for Group Mediclaim Policy for Alliance Air employees and their families for a period of one year – extendable by one more year on mutually agreed terms and conditions.

DISCLAIMER

The information contained in this Tender or subsequently provided to applicant (s) / bidder (S) whether verbally or in documentary or any other form by or on behalf of Alliance Air, is provided to the applicant(s) / bidder(s) on the terms and conditions set out in this Tender and such other terms and conditions subject to which such information is provided.

The Tender is not an agreement and is neither an offer nor invitation by Alliance Air to the prospective applicant(s) bidder(s) or any other person. The purpose of this Tender is to provide interested parties with information that may be useful to them in making their commercial offers pursuant to this Tender.

Alliance Air makes no representation or warranty and shall have no liability to any person, including any applicant or bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this Tender or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the Tender and any assessment, assumption, statement or information contained therein or deemed to form part of this Tender or arising in any way in the Tender process.

Alliance Air also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any applicant or bidder upon the statements contained in this Tender.

Any information/ documents including information/ documents pertaining to this Tender or subsequently provided to applicant(s) or bidder(s) and/ or successful bidder AND information/ documents relating to the bidding process; the disclosure of which is prejudicial and / or detrimental to, or endangers, the implementation of subject program is not subject to disclosure as public information/ documents.

Alliance Air may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this Tender, from time to time till the opening of the Bids.

The Tender does not imply that Alliance Air is bound to select or to appoint a bidder as the case may be, and Alliance Air reserves the right to reject all or any of the Bids without assigning any reasons whatsoever.

The Bidders shall bear any, and all its costs associated with or relating to the preparation and submission of its their Bids including, but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by Alliance Air or any other costs incurred in connection with or relating to its their Bids. All such costs and expenses shall remain with the Bidder and Alliance Air shall not be liable in any manner whatsoever for the same or any other costs or other expenses incurred by the Bidder in preparation or submission of the Bids, regardless of the conduct or outcome of the Tender process as contained herein.

विगल किसोर त्रिपाठी /Vimal Kishor Tripathi कार्मिक प्रधान /Head of Personnel. एलाइस एअर एविएसन लिमिटेड Alliance Air Aviation Ltd. नई दिल्ली/NEW DELHI



TENDER REFERENCE NO.	AAAL/PERS/2023/1696 GROUP MEDICLAIM POLICY OF ALLIANCE AIR EMPLOYEES DATED 26.05.2023		
TENDER CLOSING DATE & TIME (Due date)	16.06.2023 AT 1500 HRS IST		
TECHNICAL BID OPENING DATE & TIME	16.06.2023 AT 1530 HRS IST		

Alliance Air Aviation Limited (AAAL) is a 100% subsidiary of Air India Assets Holding Limited, fully owned by the Government of India under administrative control of Ministry of Civil Aviation, operating on regional domestic sectors within India and neighboring countries and currently operates a fleet of ATR 72-600 aircraft inducted on lease with the brand "ALLIANCE AIR".

Alliance Air invites proposals from IRDA approved organizations providing Group Mediclaim policy for its employees and their families in Two Bid Systems (Technical Bid & Commercial Bid) as per details below:

Selected bidder will enter into a contract for one year. The same can be extended by one more year in the sole discretion of Alliance Air on mutually agreed terms & conditions.

Important annexure and terms and conditions regarding this Tender are provided as per below.

Sr. No.	Particulars	Annexure
1	Pre- qualifying criteria	I
2	Technical specifications and the work scope.	- 11
3	Undertaking for unconditional acceptance of TENDER Terms and Conditions	III
4	Bidders details and compliance check list	IV
5	Authorization letter for attending bid opening	V
6	Variance Statement	VI
7	Financial Bid Format	VII

Submission of Bids:-

Kindly submit your best proposal in a Two-Bid system (Technical Bid and Commercial Bid) in separate envelopes as detailed below:-

1. SEALED / CLOSED ENVELOPE - I (TECHNICAL BID)

The envelope to be super scribed with "TECHNICAL BID" for Tender No AAAL/ PERS/2023/1696 GROUP MEDICLAIM POLICY OF ALLIANCE AIR EMPLOYEES AND THEIR FAMILIES DATED 26/05/2022 and should contain the following:

- i) The detailed proposal from the insurance agencies, without indicating the financial quotation / amount of premium etc.
- ii) Details of the Earnest Money Deposit of Rs, 3,00,000/-
- iii) Bidders Details and the check list as per annexure IV
- iv) Variance Statement, if any, as per annexure VI.

2. SEALED / CLOSED ENVELOPE - II (COMMERCIAL BID):

The envelope to be super scribed with "COMMERCIAL BID" for Tender No AAAL/PERS/2023/1696 GROUP MEDICLAIM POLICY OF ALLIANCE AIR EMPLOYEES AND THEIR FAMILIES DATED 26.05.2023 and must contain financial quote by the bidder.

3. MASTER ENVELOPE:

THE TWO SEPARATELY SEALED/CLOSED ENVELOPES (i.e. ONE CONTAINING THE TECHNICAL BID, AND THE OTHER CONTAINING THE COMMERCIAL BID) MAY BE FURTHER PUT IN A MASTER ENVELOPE SUPERSCRIBED WITH "Name of Principal bidder, TENDER No. AAAL/PERS/2023/1696 GROUP MEDICLAIMPOLICY OF ALLIANCE AIR EMPLOYEES AND THEIR FAMILIES DATED 26.05.2023.

विगल किसोर त्रिपारी / Vimal Kishor Tripathi कार्गिक प्रधान Head of Personnel. एलाइस एकर स्टिप्सन लिमिटेड Alliance Air Aviation Ltd. नई दिल्ली / NEW DEL HI



The master cover should be submitted at the following address latest by 16/06/2023 at 1500 hrs. IST.

MATERIALS MANAGEMENT DEPARTMENT ALLIANCE AIR AVIATION LIMITED (ALLIANCE AIR) ALLIANCE BHAWAN, DOMESTIC TERMINAL – 1, I.G.I AIRPORT NEW DELHI-110037 (INDIA)

On the date of opening of the Tender only the Technical Bids would be opened.

The commercial Bids of only those bidders, who qualify in the Technical Bid evaluation, would be opened at a later date which would be notified in advance to the successful bidders who have been technically qualified.

The bidder or their authorized representatives would be permitted to attend the opening of the Tender such authorized representatives must carry a letter of authority in the format given at Annexure V authorizing them to attend the bid opening failing which they will not be permitted to participate in this process. Maximum of one representative per bidder will be allowed for attending the bid openings.

(C)

विपाल किरोप क्रियाल (vimal Kishor Tripathi किंगिक प्रधान /Head of Personnel. एलाइस एअर एविएशन विभिटेड Alliance Air Aviation Ltd. नई दिल्ली/NEW DELHI



TERMS & CONDITIONS OF THE TENDER

1. GENERALTERMS

- 1.1 Bids received after closing date & time will not be considered.
- 1.2 In case the Commercial Bid and the Technical Bid are enclosed in the same envelope in an open condition instead of in two separate sealed / closed envelopes, such Bids will be rejected as non-responsive.
- 1.3 The Bids should be neatly presented. Corrections, if any, should be duly authenticated with full signature of the duly authorized person who has signed the Bids, failing which such Bids are liable to be rejected.
- 1.4 The Bids should not contain any indication of the price. In case any indication of the price quoted is included in the Technical Bid, such Bids will be rejected without any reference to the bidder No correspondence will be entertained in this regard.
- 1.5 Amendments and clarifications, if any, to this Tender will be hosted on the website www.allianceair.in and Alliance Air will not intimate the bidder individually of the same. The bidders are, therefore, advised to visit the website www.allianceair.in regularly till the date of closing of the Tender.

2. EARNEST MONEY DEPOSIT (EMD):

2.1 EMD (Earnest Money Deposit) deposit for subject Tender will be Rs. 3,00,000/- (Rupees Three lakhs) Firms / business entitles falling in MSME category are not required to pay EMD. Necessary documentary evidence (MSME certificate) must be furnished for waiver of EMD. The EMD to be paid by vendor is through Demand Draft / RTGS in favour of "Alliance Air Aviation Limited", payable at Delhi, should be submitted along with the Technical Bid.

Payment can be made through RTGS as per following details:-

Name of Beneficiary: Alliance Air Aviation Limited

Beneficiary Account: 0112005900000017 Beneficiary Bank Punjab National Bank Bank Branch: Delhi Cantt, Delhi 110010

IFSC Code: PUNB0011200

In case payment through RTGS, proof of RTGS should be submitted along with the Technical Bid.

- 2.2 No other mode of payment other than what is specified above is acceptable.
- 2.3 EMD will not carry any interest.
- 2.4 EMD in case of unsuccessful bidders will be refunded within 45 days after award of Contract to the successful bidder.
- 2.5 EMD will be forfeited in the event of a bidders withdrawing or modifying his bid after opening of the TENDER and till completion of the Tender process, and / or in the event of the successful bidder declining to accept the Contract, or to pay the Security Deposit.
- 2.6 The Technical Bid would be rejected if it has been received without EMD, or proof of its submission / details thereof (in the case of EMD remitted through wire Transfer of RTGS), or the EMD has been submitted in a mode other than as specified above, or a valid proof Exemption from submission of EMD has not been provided as per Clause 4.

्राह्म (vimal Kishor Tripathi कार्भिक प्रधान /Head of Personnel. एलाइस एअर एविएशन विमिटेड Alliance Air Aviation Ltd. नई दिल्ली/NEW DELHI



3. SECURITY DEPOSIT (SD):

EMD of the successful bidders will be converted as interest free Security Deposit and will be retained till successful completion of the contractual obligation. SD will be returned to successful bidders post 60 days after completion of all contractual obligations. SD will not bear any interest rates.

4. BENEFIT TO MICRO AND SMALL ENTERPRISESE (MSEs):

- 4.1 As per Public Procurement Policy for Micro and Small Enterprises (MSEs) order, 2012 issued vide Gazette Notification No. 503 dated 23.03.2012 by Ministry of Micro, Small and Medium Enterprise of Govt. of India, MSEs shall be given benefits / preferred available vide Public Procurement Policy MSEs Order, 2012.
- 4.2 MSEs participating in the Tendermust submit the certificate of registration with as MSE indicating the details of particular Tenderitem along with their bid.
- 4.3 Exemption from submission of Earnest Money Deposit (EMD) The MSEs are exempted from payment of Earnest Money Deposit (EMD).

5. VALIDITY AND RELEASE OF CONTRACT:

Contract / Agreement will be valid for an initial period of one year with an option to further extend the Contract in the sole discretion of AAAL on mutually agreed terms and conditions and will be signed / issued from the office of Head of Personnel, Alliance Air Aviation Limited, New Delhi.

6. VALIDITY OFPRICES:

- 6.1 Bids should be valid for a minimum period of 90 days from the date of the technical bid opening.
- 6.2 The offer should remain firm till completion of the Contract No. request for any increase, whatsoever, shall be entertained during this period.

7. DOCUMENTATION:

All relevant documents required are to be submitted by the bidder at their own cost.

8. EXIT CLAUSE / TERMINATION OF CONTRACT:

The contract may be terminated under the following circumstances:

- 8.1 In the event of unsatisfactory performance by the selected bidder the Contract shall be terminated by Alliance Air with three month's advance notice.
- 8.2 The successful bidder can also terminate the contract with a 3 months' notice.

9. EVALUATION CRITERIA:

9.1 TECHNICAL BID

The Technical Bids would be evaluated for their, Compliance to the Technical Requirement of the Tenderas indicated at Annexure I to V Alliance Air reserves the right at its sole discretion to seek whatever information, documents etc. from the bidder, as it may consider necessary for the purpose of evaluation of the bids. Any Variances from our scope of work / coverage of risk may please be clearly specified as variance statement by the bidder. These variances would be evaluated by Alliance Air, as deemed fit, with appropriate pre-determined loadings for commercial evaluation of Financial bids for determining the lowest bidder.

भिक्त प्रियाची Vimal Kishor Tripathi भिक्त प्रसान अभितेत of Personnel. एलाइंस एकर एविएशन लिभिटेड Alliance Air Aviation Ltd.

नई दिल्ली/NEW DELHI



9.2 COMMERCIAL BID

The commercial Bids of only those bidders who qualify and are short listed on evaluation of their Technical Bids would be opened. The date and time of opening of the Commercial Bids would be intimated in advance to the bidders who have qualified in the Technical Bid evaluation, and their authorized representatives only would be permitted to participate in the opening of the Commercial Bids.

The selection of successful bidder would be based on the bidders qualifying in the technical bids and quoting the lowest rates.

10. CONTACT PERSONS FROM ALLIANCE AIR

For any clarifications on subject tender, with respect to General Terms and Work Scopes, the following personnel to be contacted (All working hours between 1000 Hrs to 1600 Hrs):-

For General Terms

Mr. Vimal Kishor Tripathi, Head of Personnel, Email Id: headpers@allianceair.in, Contact No. 9990588354

For Work Scopes

Dr. Shagufta Hasnain, AGM Medical Services, Email Id: -medical.del@allianceair.in, Contact No. 9211592859

11. Any dispute whatsoever shall be subject to the jurisdiction of the courts of New Delhi, India, only

यात क्यिं Head of Personnelathi

कार्गिक प्रधान / Head of Personnel. एताइस एअर एविएशन लिगिटेड Alliance Air Aviation Ltd. नई दिल्ली / NEW DELHI



ANNEXURE-I

TENDER NO:-AAAL/PERS/2023/1696 GROUP MEDICLAIM POLICY OF ALLIANCE AIR EMPLOYEES AND THEIR FAMILY DATED 26.05.2023

PRE-QUALIFYING CRITERIA

The offers of the bidders, who fulfil the following pre-qualification requirements and submit documentary proof thereof along with the technical bid, will only be eligible for evaluation of the technical bids.

- 1. The bidder should be IRDA approved organizations providing Group Mediclaim policy.
- 2. Proof for the same should be submitted in the technical bid.
- 3. The bidder must have Permanent Account Number (PAN). A copy of the PAN is to be submitted.
- 4. The bidder must have a currently valid GST Registration Certificate. A copy of the certificate is to be submitted.
- 5. The bidder should have provided Group Mediclaim policy to minimum two PSUs/ MNCs during the last two years. Proof to be submitted in the technical bid.
- 6. Copies of the Income Tax (IT) returns for the last three financial years to be submitted.
- 7. A certificate from the bidder accepting all the terms and conditions unconditionally should be submitted on the bidder's letter head in the format as given at Annexure-IV.
- 8. An Earnest Money Deposit (EMD) of Rs. 3,00,000 /- (Three lakh only) must be enclosed along with the technical bid in the form of the Demand Draft / RTGS confirmation in favour of the Alliance Air Aviation Limited, payable at New Delhi. No other mode of EMD will be accepted.

In case a bidder is eligible for exemption from the payment of EMD, a copy of valid documentary proof to this effect must be enclosed.

्यन्त क्यार त्रिपाठी | Vimal Kishor Tripathi कार्षिक प्रधान | Head of Personnel. एलाइस एअर एविएशन लिगिटेड Alliance Air Aviation Ltd. नई दिल्ली | NEW DELHI



ANNEXURE-II

TENDER NO:-AAAL/PERS/2023/1696 GROUP MEDICLAIM POLICY OF ALLIANCE AIR EMPLOYEES AND THEIR FAMILY DATED 26.05.2023

Work Scope / Details of the risk coverage under Group Mediclaim policy for Alliance Air employees.

1. Number of employees to be covered under mediclaim policy at present are 796 and the number of are approx. 3140 (including employees). These numbers may increase / decrease depending on actual employment during the course of the agreement.

Family Means:- Self + Spouse + Two Dependent Children + any two of the Dependent Parents / Parents-in-Law / Brother- Sister (Maximum family size total 1 plus 5 (total 6) in any combination)

- 2. Group Mediclaim Policy should have the following coverage and features: (MUST CONDITION)
 - (a) Family floater for Rs. 5,00,000/- per family.
 - (b) Family floater for Rs. 7,50,000/-per family.
 - (c) Family floater for Rs. 5,00,000/-per family, including Rs 12,000 for OPD treatment and Rs. 10,000 towards Dental treatment (excluding cosmetic Dental treatment) to be provided.
 - (d)Family floater for Rs. 7,50,000/-per family, including Rs 12,000 for OPD treatment and Rs. 10,000 towards Dental treatment (excluding cosmetic Dental treatment) to be provided.
- II. (a) Family means employee plus Spouse,
 - (b) Two dependent children (3rd Child can be covered as special case on payment of additional premium).

Male dependent child can be covered, upto the age of 21 years and if undergoing studies upto the age of 25 years.

Female dependent child can be covered, upto the age of 25 years or till married, whichever is earlier.

(c) Any two dependents, Father / Mother, Father-in-Law / Mother-in-Law, Brother / Sister to be covered. Father / Mother or Father-in-Law / Mother-in-Law shall be covered upto the age of 90 years. Brother dependent can be covered, upto the age of 21 years and if undergoing studies upto the age of 25 years.

Sister dependent can be covered, upto the age of 25 years or till married, whichever is earlier.

- III. Pre-existing diseases shall be covered immediately from the date of commencement of policy with no waiting period.
- IV. Photo ID card shall be issued to all members at the commencement of the policy.
- Cashless treatment through TPA in network hospitals throughout India and reimbursement, if treatment is taken in non-network hospitals.
- VI. Maternity benefit of Rs. 50,000/- for normal per delivery and Rs. 100000/- for caesarean per delivery subject to maximum of two (2) living children shall be covered. Waiver of 9 months waiting period, Maternity Benefit / Abortion / Miscarriage / New Born Baby shall be covered.
- VII. No addition shall be allowed between policy period except for new born baby or newly wedded spouse.
- VIII. Newly joined shall be covered after paying additional premium to the insurance company by Alliance Air.
- IX. Pandemic, epidemic disease shall be included in all circumstances.

ाक्टोरि जिएकि Nimal Kishor Tripathi कार्भिक प्रधानि Lead of Personnel. एलाइस एवर फ्रेंब्एशन विभिटेड Alliance Air Aviation Ltd.



- X. (a) The Critical illness shall be covered from the buffer amount up to 2.5 times the sum insured per family. Corporate Buffer of Rs. 1 crore as provided for Critical illness.
 - (b) Out of the 1 crore corporate buffer, which can be used by Alliance Air management in case of exigencies on case to case basis Rs. 10 lacs can be used by Alliance Air management for non medical expenses in respect of the employees.
 - (c) Critical illness defined for the purpose of availing buffer will be as under:
 - a) Coronary Artery Surgery
 - b) Cancer
 - c) Renal Failure, Failure of both kidneys
 - d) Stroke
 - e) Multiple sclerosis
 - f) Major organ transplants like Kidney, Lung, Pancreas, or Bone Marrow
 - g) Paralysis and Blindness
 - h) Third degree burns
 - i) Neuro Surgery
 - j) Respiratory diseases /failure
 - k) Major accidents and complications.
 - l) Knee / Hip replacement surgery
 - m) Spinal surgeries
 - (d) Further in view of the applicability of the corporate buffer in case of all critical illness member shall be covered up to 2.5 times of the sum opted under policy within the overall limit of 1 crore for the entire policy period.
 - (e) Critical illness benefit is extended as per latest IRDA guidelines and subsequent amendment, if any, during the insurance coverage period will be applicable.
- 4. Medical Coverage can be opted for self and dependants by the employee upon his / her resignation or retirement on the payment of same amount of premium and on the same terms and conditions directly to the insurance company by the Outgoing employee.
- 5. Option to increase the Sum Insured (Top Up) for self and his / her dependant of the employee shall provided by paying extra premium amount to Insurance company on prorata basis of premium payment.
- 6. Pre and post hospitalization of 30 days and 60 days respectively shall be covered.
- 7. Ambulance charges from point of incident to hospital / hospital to another hospital / hospital to diagnostic centre and return / hospital to home max up to Rs. 3000 /- per event.
- 8. Treatment for HIV- AIDS / Mental illness to be covered.
- 9. Any treatment given to New Born Baby of the member to be covered in the Family Floater Sum insured.
- 10. Cataract Operation with cap of Rs. 60,000 /- PER EYE uniform for all including cost laser and multifocal lenses within limit. PPN Charges are not applicable for cataract claims and to be processed as per specified limit of Rs. 60,000 /-.
- 11. Oral & Adjuvant Chemotherapy to be covered subject to sum insured on cumulative basis.
- 12. Coverage for Injections like but not limited to Zolendronic injection, Bortezomib, Injection, Terfac Injection, administration, Injection firmagon, Injection Germitide, Injection Rituximab administration covered under day care procedure subject to sum insured on cumulative basis.

कार्गिक प्रधान Head of Personnel. एलाइस एअर एविएशन लिमिटेड

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- 13. Day care procedures to be added
- i) ERCP (Endoscopic retrograde Cholangio-Pancreatography)
- ii) TUMT/TUNA Transurethral microwave thermotherapy / Transurethral needle ablation
- iii) CAPD (Continuous Ambulatory Peritoneal Dialysis)
- iv) AV fistula for dialysis
- v) Internal Organ Biopsy
- vi) Chemo port insertion / removal
- 14. Ayush Treatment Applicable, Treatment in Govt. Hospitals / Medical Corporations recognized by NABH to be covered in the scheme.
- 15. Coverage of consumables Covered as per IRDA guidelines.
- 16. Any other benefit Any other benefit that insurance company may have in its fold and want to provide may please be declared in tender e.g. Annual / Free Health Check-up of the employee, Individual top up on surn assured, Health Care Workshop / Seminar etc.
- 17. Any Service Charges on medical Bills should not be deducted from the individual Claim.
- 18. TPA IRDAI approved TPA Services involved (if any) and name and contact details to be submitted. The authorized representative of the corporation will participate in the screening process of TPA. List of Network of Authorized hospitals to be provided along with the ID Cards to each member.
- 19. Advance Medical Treatment All new kinds of approved advanced medical procedures for e.g. laser surgery, stem cell therapy for treatment of a diseases is payable on hospitalization / day care surgery.

 Treatment taken for Accidents can be payable even on OPD basis in Hospital up to Sum Insured.
- 20. First Aid / Immediate treatments taken in the case of Accidents shall be covered on OPD basis (Day Care Treatment without Hospitalization) in any nearby Hospital / Nursing Home from the Sum Insured. If the Hospital / Nursing Home are not empanelled, the necessary reimbursement shall be provided.
- 21. Congenital anomalies cover Both External & Internal diseases / defect anomalies are covered.
- 22. Genetic, Psychiatric, Neurological, Muscular Degenerative & Age related disorders shall be covered.
- 23. Physiotherapy treatment shall be covered. (For the period specified by the recommended Doctor)
- 24. Coverage in claim: In case of death of any employee, no deduction in claim for on account consumable, room rate, consultation fee etc will be effected. Claim will be based on the sum assured value.

। সুখান / Vimal Kishor Tripathi ।।এক সুঘান / Head of Personnel. एलाइस एशर एविएशन लिमिटेड Alliance Air Aviation Ltd. নুহু दिल्ली / NEW DELHI



ANNEXURE-III

TENDER NO:- AAAL/PERS/2023/1696 GROUND MEDICLAIM POLICY OF ALLIANCE AIR EMPLOYEES AND THEIR FAMILIES DATED 26.05.2023

ON COMPANY'SM LETTER HEAD UNDERTAKING CERTIFICATE

To,

Head of Personnel
Alliance Air Aviation Limited
'Alliance Bhawan' Domestic Terminal-1
IGI Airport, New Delhi-110037

It is certified that we have studied and understood the terms and conditions of the TENDER No. AAAL/PERS/2023/1696 GROUP MEDICLAIM POLICY OF ALLIANCE AIR EMPLOYEES AND THEIR FAMILIES, DATED 26.05.2023 and agree to abide by the same unconditionally.

AUTHORISED SIGNATORY

Name of the Bidder:

Bidder's Seal & Signature:

न्त । कसीर त्रिपाठी | Vimal Kishor Tripathi कार्गिक प्रधान | Head of Personnel -एलाइस एअर एविएगन लिमिटेड Alliance Air Aviation Ltd. नई दिल्ली | NEW DELHI



ANNEXURE-IV

TENDER NO:- AAAL/PERS/2023/1696 GROUND MEDICLAIM POLICY OF ALLIANCE AIR EMPLOYEES AND THEIR FAMILIES DATED 26.05.2023

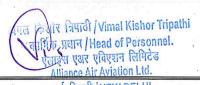
TECHNICAL BID - Check sheet

Bidder's details and compliance check list along with the Technical Bid

S. No.	Required details	To be filled	d by the b	idder
1	Name of the Company			
2	Status of bidder (IRDA approved agency) documentary proof to be attached. (MUST condition) Yes / No			
3	Name of the Contact Person & Designation			
4	Contact Details: Email ID & Phone			
5	Company Office Address			
6	Address of the office		n	
7	Details of existing / previous clients PSUs/ MNCs etc with whom similar type of insurance agreement has been done during the last three years. Please submit copies of such Contracts / contracts (with pricing information erased / blanked) along with proof of execution. (MUST conditions)			
8	Compliance to all the Risk Coverage as defined in the Work Scope / Details of the risk coverage under Group Mediclaim policy for Alliance Air employees in Annexure-II (MUST conditions)			
9	Variance statement, if any	Yes / No		
10	PAN (Permanent Account Number) Card Number. (Documentary proof required) (Must conditions)	Yes / No		
11	Details of EMD of Rs. 3,00,000 /- submitted vide Demand Draft / RTGS OR a Valid certificate of registration with NSIC for the TENDER item in case of EMD not submitted. (Must conditions)	Yes / No		
12	If eligible for EMD exemption, copy of valid registration of your firm with the agency concerned be provided. (MUST conditions)	Regn.	Date of Issue	Valid Upto
13	The bidder must have a currently valid GST Registration Certificate. (MUST conditions)	Yes / No		
14	Copies of Income Tax (IT) returns for the last three financial years are to be submitted. (MUST conditions)	Yes / No		
15	A certificate accepting all the terms and conditions unconditionally of the bidder should be submitted of the bidder's letter head	Yes / No		
16	Claim Settlement Ratio (Supporting Documents required)			
17	Whether Policy Registered with IRDA or not (Supporting Documents required)	Yes/No		
18	Solvency ratio: Solvency ratio for the last three year should be at least 1.5 times as prescribed by IRDA.	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9		

Name of the Bidder

Bidder's Seal & Signature





ANNEX URE -V

TENDER. No.: AAAL/PERS/2023/1696 GROUP MEDICLAIM POLICY OF ALLIANCE AIR EMPLOY EES DATED 26.05.2023

AUTHORIZATION LETTER FOR ATTEDNING BID OPENING

To,

Head of Personnel Alliance Air Alliance Bhawan Domestic Terminal – 1 IGI Airport New Delhi – 110037 (INDIA)

Sub: Authorization for Technical Commercial Bid Opening for Technical BID / Commercial BID

The following person(s) are hereby authorized to attend Technical / Commercial Bid opening of subject TENDER

S.No. Name		E-mail Address	Contact No.	Signature	
	× ·				
- :	1				
		*			

Signature of Authorized:
Authorized Signatory Name
Company Name:
NOTE:

- 1. Permission for entry to the Hall where bids are opened may be refused in case authorization as prescribed above is not received.
- 2. The authorized representative, in their own interest, must reach venue of bid opening well in time.

3. The authorized representatives must carry a valid photo identity card.

Separate authorization letters would be required for Technical and commercial Bid openings.

विगल क्या अपाठी | Vimal Kishor Tripathi कार्मिक प्रधान | Head of Personnel. एलाइस एकर एविएसन लिमिटेड Alliance Air Aviation Ltd. नई दिल्ली | NEW DELHI



ANNEXURE -VI

Variance Statement

TENDER No. AAAL/PERS/2023/1696GROUP MEDI CLAIM POLICY OF ALLIANCE AIR EMPLOYEES DATED 26.05.2023

S/N	Clause as per TENDER	Bidders Variance
. ,		
10		
- L		

Name of the Bidder	Bidder's Seal & Signature

विमल किशोर त्रिपावी /Vimal Kishor Tripathi कार्मिक प्रधान |Head of Personnel. एलाइस एअर एविएशन लिमिटेड Alliance Air Aviation Ltd.



ANNEXU RE -VII

<u>Financial Bid Format for Group Mediclaim Policy for Alliance Air Employees</u> <u>and their families (On the Bidders Letter Head)</u>

Sr. No.	Description	Number of Employees	Number of Employees with Dependants	Premium Per Family (Amount)	Total premium amount (excluding GST)	GST Amount (GST % Rate)	Gross amount inclusive of GST
1	Family floater for Rs. 5,00,000/- per family	796	3140			*	
2	Family floater for Rs. 7,50,000/-per family	796	3140	е в	1	0	
3	Family floater for Rs. 5,00,000/-per family, including Rs 12,000 for OPD treatment and Rs. 10,000 towards Dental treatment (excluding cosmetic Dental treatment) to be provided	796	3140				
4	Family floater for Rs. 7,50,000/-per family, including Rs 12,000 for OPD treatment and Rs. 10,000 towards Dental treatment (excluding cosmetic Dental treatment) to be provided	796	3140				

Namo	of	tho	Bidder
Name	OI	uie	Diddel

Bidder's Seal & Signature

